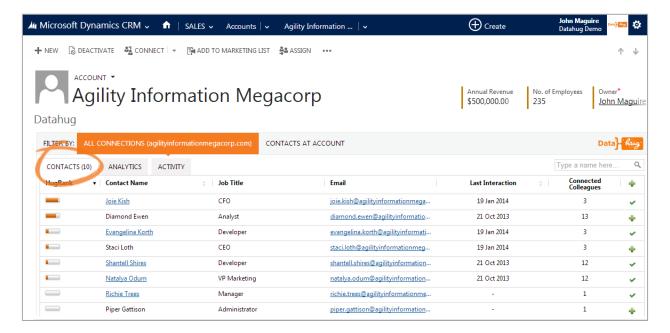


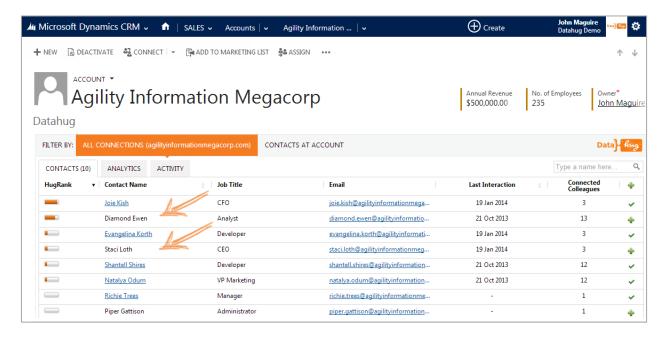
## **Adding Contacts to an Account**

Datahug allows us to view all the relationship data that exists with an Account. We can see the Contacts that already exist on an Account and the strength of the connections we have there. However, we can also view the relationships that exist with people at the same organization that have not yet been added to Dynamics CRM. With one click we can easily add these missing Contacts to ensure an accurate and up to date CRM.

Taking this Account as an example, Datahug shows us that we know 10 people at Agility Information Megacorp.

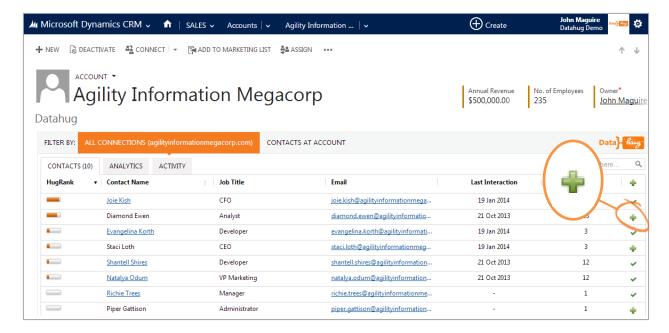


A number of these are key contacts for the Account but they don't actually reside in the CRM.





We can easily these people as Contacts on the Account by clicking on the "Add as Contact" icon.



All the key Contacts have now been added to the Account and reside in Dynamics CRM.

